

# PROFILE

## Fulvio Conti



**FULVIO CONTI** was appointed Chief Executive Officer and General Director of Enel in 2005.

He joined Enel in 1999 as Chief Financial Officer, leading the most important financial transactions of the Group in recent years such as Enel's and Terna's IPO, Enel 3 Global Offering and Enel 2 and Terna 2 placement to institutional investors.

As CEO he paved the way to Enel's international growth. He finalized the acquisition of the Slovak utility, Slovenkse Elektrarne and he successfully achieved the takeover of Endesa, the leading power company in Spain and Latin America as well as the takeover of the Russian power company OGK 5, the first ever run in Russia by a foreign investor.

He has a broad international experience having worked in several industries for major international companies in Belgium, the United Kingdom and the USA.

He started his career at Mobil Oil where, in 1989, was appointed Chief Financial Officer at Mobil Oil Europe in London.

In 1991 he headed the Administration Finance and Control for Europe at the American company Campbell, and was based in London and Bruxelles.

In the same year, he came back to Italy as Chief Financial Officer at Montecatini and in 1993, he joined the Parent company Montedison-Compart.

In 1996 he was appointed General Director as well as Chief Financial Officer at Ferrovie dello Stato, the Italian Railways company. He has also held important positions in other companies of the Group, including Metropolis and Grandi Stazioni. In 1997 he was appointed Vice-chairman of Eurofima.

In 1998 he joined Telecom Italia as General Director and Board Member of TIM and other major companies of the Group, including Finsiel, Sirti, Italtel, Meie and STET International. He also had the position of Group Chief Financial Officer.

### **Education achievements and awards**

He has a Degree in Economics at "La Sapienza" University, Rome.

In 2007 he was awarded with the Doctor Honoris Causa degree in Electrical Engineering, from Genoa University.

He is a lecturer of Corporate Finance at the MBA, School of Economics of the LUISS University, Rome.

In May 2009 he was appointed "*Cavaliere del Lavoro*" of the Italian Republic and in December of the same year he became "*Officier de la Légion d'Honneur*" of the French Republic.

### **Other positions**

He sits in the Board of Directors of the UK financial services Group Barclays plc, the US insurance Group AON, of RCS MediaGroup SpA, of the Italian Technology Institute and of the National Academy of Santa Cecilia. He is also Chairman of Enel Cuore Onlus Association.



He is deputy Chairman of Confindustria for the Research Department and deputy Chairman of Endesa.